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RETAIL PRICE LIST

—OF—

Coe, Converse & Edwards Co.

Nurserymen: A R Y
RECEIVED

★ JAN 17 1949 ★

U. S. Department of Agriculture



On Highway 12 at
Southern City Limits

FORT ATKINSON,

WISCONSIN

TERMS

The prices in this list are for goods delivered at the purchaser's designated delivery point, all charges prepaid, except by special agreement, and any such agreement must be duly entered on the order.

25% down payment on all orders; balance due on delivery. All stock to be delivered in a healthy and thrifty condition. Should any of the trees or plants received by you and paid for on delivery, that have been properly planted and received reasonable care, fail to grow, they will be replaced at one-half ($\frac{1}{2}$) price, provided we are notified on or before August 1st after delivery.

CASH ON DELIVERY

We Pack Carefully and agree to replace free any stock that fails to reach the customer in good condition if notified immediately on arrival of such stock. We further agree, should any tree or plant sold by us prove untrue to name, that we will replace same free of charge or return purchase price. It is mutually agreed between the purchaser and ourselves that we are not to be held liable for a greater sum than was originally paid for stock.

Freedom From Disease.—Our Nursery is inspected each year and we hold a certificate showing our stock to be free from injurious pests, a copy of the certificate accompanies each shipment.

Parcel Post, C.O.D.

Many small orders can be sent direct in this way, if the purchaser so desires. Orders to be sent Parcel Post, C.O.D., must amount to at least \$2.00.

RETAIL PRICE LIST

—Of—

Coe, Converse & Edwards Co.

NURSERYMEN

Fort Atkinson, Wisconsin

FRUIT TREES

Our apple trees are two and three year old trees, carefully grown and graded for your satisfaction. You will find all of the good old varieties and most of the good new varieties included in our price list.

APPLE & CRAB APPLES

SPECIAL NEW VARIETIES

CLASS A

5-6':—\$2.75 each; 3 for \$8.00; \$30.00 per 12
4-5':—\$2.35 each; 3 for \$6.75; \$26.00 per 12

Minnesota 790

Prairie Spy

Fireside

Secor

Minjon

Victory

CLASS B

5-6':—\$2.50 each; 3 for \$7.25; \$28.00 per 12
\$225.00 per 100
4-5':—\$2.15 each; 3 for \$6.25; \$24.00 per 12
\$190.00 per 100

Beacon

Macoun

Cortland

Melba

Dolgo Crab

Milton

Forest Winter

Sweet Russet Crab

Haralson

Windsor Chief

CLASS C

5-6':—\$2.25 each; \$25.00 per 12; \$200.00 per 100
4-5':—\$1.90 each; \$21.00 per 12; \$165.00 per 100

Anoka

McIntosh Early

'Delicious Red

Northwest Greening

Delicious Yellow

Red Astrachan

Duchess Red

Snow, or Fameuse

Golden Russet

Tolman Sweet

Hyslop Crab

Wealthy

Jonathan

Whitney Crab

Kendall

Winesap

Liveland

Yellow Transparent

McIntosh

PEARS

CLASS A

NEW AND SPECIAL VARIETIES

4-5':—\$3.50 each; 3 for \$10.00; 12 for \$40.00

Bantam
Lincoln

Parker
Patten

CLASS B

4-5':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

Anjou
Bartlett
Clapps Favorite
Duchess

Flemish Beauty
Kieffer
Mendell
Seckel

PLUMS

All red plums need a pollenizer, therefore all plantings of red plums should contain pollenizers.

CLASS A

4-5':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

Ember
Hanska
Kaga (Pollenizer)
Lombard
Monitor

Stanley Prune
Superior
Surprise (Best Pollenizer)
Underwood
Waneta

CHERRY

CLASS A

3-4':—\$3.00 each; 3 for \$8.75; 12 for \$34.00

English Morello
Early Richmond

Late Montmorency

SMALL FRUITS

GRAPES

CLASS A

2 yr. No. 1:—\$.85 each; 3 for \$2.40; 12 for \$9.00

Caco (Red)
Fredonia (Black)

Portland (White)

CLASS B

2 yr. No. 1:—\$.75 each; 3 for \$2.00; 12 for \$7.75

Beta (Black)
Concord (Black)
Moores Early (Black)

Niagara (White)
Worden (Black)

RASPBERRIES

RED VARIETIES

CLASS A

NEW VARIETIES

12 for \$3.50; 25 for \$6.75; 100 for \$22.50

Chief Sunrise Taylor

CLASS B

12 for \$3.00; 25 for \$5.75; 100 for \$20.00

Latham

EVEREBEARING VARIETIES

12 for \$4.00; 25 for \$7.50; 100 for \$25.00

Indian Summer

BLACK VARIETIES

12 for \$3.00; 25 for \$5.75; 100 for \$20.00

Cumberland Logan Morrison

PURPLE VARIETIES

12 for \$3.50; 25 for \$6.75; 100 for \$22.50

Sodus

BLACKBERRIES

CLASS A

12 for \$3.50; 25 for \$6.00; 100 for \$20.00

Alfred

CLASS B

12 for \$3.00; 25 for \$5.75; 100 for \$18.00

Eldorado Snyder

DEWBERRIES

12 for \$4.00; 25 for \$7.00

Lucretia

CURRENTS

CLASS A

2 yr. No. 1:—\$1.00 each; 12 for \$10.00; 25 for \$20.00

Red Lake

CLASS B

2 yr. No. 1:—\$.75 each; 12 for \$8.00; 25 for \$15.00

White Grape Wilder

GOOSEBERRIES

CLASS A

2 yr. No. 1:—\$1.00 each; 12 for \$10.00

Pixwell

CLASS B

2 yr. No. 1:—\$.80 each; 12 for \$8.50

Downing Houghton

RHUBARB

CLASS A

NEW VARIETIES

\$1.00 each; 12 for \$10.00

Chipmans

CLASS B

\$.75 each; 12 for \$8.00

McDonald

ASPARAGUS

\$2.25 for 25; \$4.00 for 50; \$7.00 for 100; \$50.00 for 1000

Mary Washington

STRAWBERRIES

NO FALL DELIVERY

When more than one variety is desired, the price indicated for the quantity of each variety wanted is used. For example: An order for 50 Premier and 50 Blakemore would cost \$7.00.

REPLACEMENT: We will re-fill free of charge any plants arriving in poor condition **provided we are notified within 10 days after delivery**, so claim can be filed with transportation company.

JUNE BEARING

DUNLAP

25 plants	\$ 2.00	250 plants	\$ 9.00
50 plants	2.75	500 plants	16.00
100 plants	4.00	1000 plants	28.00

PREMIER—BLAKEMORE

25 plants	\$ 2.50	250 plants	\$11.50
50 plants	3.50	500 plants	20.00
100 plants	5.00	1000 plants	37.50

EVERBEARING

GEM

25 plants	\$ 3.00	250 plants	\$17.00
50 plants	4.50	500 plants	30.00
100 plants	7.50	1000 plants	52.00

ORNAMENTAL AND SHADE TREES

To avoid any misunderstanding regarding the sizes and grades of trees, we make the following explanation: The 6 to 8 foot grade takes in trees that are 6 feet and over up to 8 feet, but does not include the 8 foot trees. The 8 to 10 foot grade takes in those that are 8 feet and over and under 10 feet, but not the 10 ft; and so on through all grades. For example, should you wish a tree 8 feet high, you should order the 8 to 10 foot size. This also applies to trees sold by caliper. The size of trees sold by diameter (caliper) is measured six inches above the roots.

	Size	Each
Ash, White	6-8 ft.	\$2.50
Ash, White	8-10 ft.	4.00
Birch, White	5-6 ft.	3.00
Birch, White	6-8 ft.	4.00
Birch, Cut-Leaf Weeping	5-6 ft.	5.00
Birch, Cut-Leaf Weeping	6-8 ft.	6.50
Butternut	3-4 ft.	2.00
Elm, American	6-8 ft.	2.50
Elm, American	8-10 ft.	4.00
Elm, Chinese	5-6 ft.	2.25
Elm, Chinese	6-8 ft.	2.75
Elm, Chinese	8-10 ft.	4.00
Elm, Moline	6-8 ft.	3.50
Elm, Moline	8-10 ft.	5.00
Elm, Moline	1 $\frac{1}{4}$ - 1 $\frac{1}{2}$ in.	6.50
Elm, Moline	1 $\frac{1}{2}$ - 2 in.	8.00
Hackberry	8-10 ft.	4.00
Honey Locust, Thornless	5-6 ft.	3.00
Honey Locust, Thornless	6-8 ft.	5.00
Linden, American	6-8 ft.	5.00
Linden, American	8-10 ft.	7.00
Maple, Cut Leaf	6-8 ft.	3.50
Maple, Sugar or Hard	6-8 ft.	6.00
Maple, Sugar or Hard	8-10 ft.	8.00
Maple, Sugar or Hard	1 $\frac{1}{2}$ - 2 in.	12.00
Maple, Norway	6-8 ft.	5.50
Maple, Norway	8-10 ft.	7.00
Maple, Soft	6-8 ft.	3.50
Maple, Soft	8-10 ft.	4.50
Maple, Soft	1 $\frac{1}{4}$ - 1 $\frac{1}{2}$ in.	5.50
Maple, Schweidler	6-8 ft.	7.50
Maple, Schweidler	8-10 ft.	9.00
Mountain Ash, European or American	5-6 ft.	3.00
Mountain Ash, European or American	6-8 ft.	4.00
Mulberry, Russian	4-5 ft.	1.75
Mulberry, Russian	5-6 ft.	2.25
Poplar, Bolleana	6-8 ft.	3.50
Poplar, Bolleana	8-10 ft.	5.00
Poplar, Bolleana	1 $\frac{1}{2}$ - 2 in	7.00
Poplar, Carolina	6-8 ft.	2.00
Poplar, Carolina	8-10 ft.	2.50
Poplar, Lombardy	6-8 ft.	1.50
Poplar, Lombardy	8-10 ft.	2.25
Walnut, Black	3-4 ft.	2.00
Walnut, Black	4-5 ft.	2.75
Willow, Golden	5-6 ft.	2.00
Willow, Golden	6-8 ft.	2.50

	Size	Each
Willow, Niobe Weeping	6-8 ft.	3.00
Willow, Niobe Weeping	8-10 ft.	3.50
Willow, Wis. Weeping	6-8 ft.	3.00
Willow, Wis. Weeping	8-10 ft.	3.50

FLOWERING CRABS

Bechtel's Double Fl.	2-3 ft.	2.25
Bechtel's Double Fl.	3-4 ft.	3.00
Hopa Crab	4-5 ft.	2.50
Hopa Crab	5-6 ft.	3.25
Red Silver Crab	4-5 ft.	2.50
Red Silver Crab	5-6 ft.	3.25

EVERGREENS

BALLED AND BURLAPPED

The following choice Evergreens, in selected specimens, will be dug and shipped with a ball of dirt as an extra precaution that plants will arrive in good condition.

ARBOR VITAE

American	30-36 in.	\$7.50
American	3-4 ft.	9.00
Globe	12-15 in.	5.00
Globe	15-18 in.	6.00
Douglas Pramidal	24-30 in.	8.00
Douglas Pyramidal	30-36 in.	10.50
Pyramidal	24-30 in.	8.00
Pyramidal	30-36 in.	10.50
Siberian	18-24 in.	7.00
Siberian	24-30 in.	9.25

FIR

Douglas	24-30 in.	\$6.00
Douglas	30-36 in.	8.00
Balsam	24-30 in.	5.00
Balsam	30-36 in.	7.00

JUNIPER

Andorra, Spreading	18-24 in.	\$7.00
Cannarti	24-30 in.	Sold Out
Cannarti	30-36 in.	Sold Out
Dundee	24-30 in.	10.00
Dundee	30-36 in.	12.00
Pfitzer Spreading	15-18 in.	6.50
Pfitzer Spreading	18-24 in.	8.00
Pfitzer Spreading	24-30 in.	10.00
Tamariscifolia Sp.	15-18 in.	6.00
Tamariscifolia Sp.	18-24 in.	7.00
Tamariscifolia Sp.	24-30 in.	9.00
Virginiana	24x30 in.	6.00
Virginiana	30-36 in.	8.00

PINE

Austrian	30-36 in.	\$7.50
Austrian	3-4 ft.	10.00
Mugho	15-18 in.	7.50
Mugho	18-24 in.	9.00
Scotch	30-36 in.	7.50
Scotch	3-4 ft.	10.00

SPRUCE

	Size	Each
Black Hills	18-24 in.	\$6.00
Black Hills	24-30 in.	8.00
Black Hills	30-36 in.	10.00
Black Hills	36-42 in.	12.50
Colorado Blue	15-18 in.	8.00
Colorado Blue	18-24 in.	12.00
Colorado Green	15-18 in.	5.00
Colorado Green	18-24 in.	7.00
Norway	30-36 in.	7.00
Norway	3-4 ft.	9.50

YEW

	Size	Each
Hatfield	15-18 in.	\$10.00
Hatfield	18-24 in.	12.00
Spreading	15-18 in.	10.00
Spreading	18-24 in.	12.00
Upright	15-18 in.	10.00
Upright	18-24 in.	12.00

FLOWERING SHRUBS

Prices given are for shrubs of the proper size for transplanting. Varieties vary in size and habit of growth. Some at 2 feet are as fully developed as others at 3 and 4 feet.

VARIETIES STARRED (*) CANNOT BE SUPPLIED IN 3-4 ft. SIZES. The more dwarf shrubs will be supplied in the sizes specified and the 2-3 ft. price will apply on these items.

CLASS A

18-24 in.:—\$1.75 each; 3 for \$5.00; \$18.50 per 12
 2-3 ft.:—\$2.00 each; 3 for \$5.75; \$21.00 per 12
 3-4 ft.:—\$2.50 each; 3 for \$7.25; \$26.00 per 12

Almond, Pink Flowering*	Snowball*
Beauty Bush*	Weigela Floribunda
Mock Orange Virginal	Weigela Eva Rathke
Mock Orange, Snow Flake	Hydrangea A. G.*
Prunus Tomentosa	Hydrangea P. G.*
Prunus Cistena	

CLASS B

2-3 ft.:—\$1.50 each; 3 for \$4.25; \$16.00 per 12
 3-4 ft.:—\$2.00 each; 3 for \$5.75; \$21.00 per 12

Arrowwood	Lilac Rothomagensis
Aronia Arbutifolia*	Mock Orange, Bouquet Blanc
Aronia Melanocarpa*	Nannyberry
Barberry, Red Leaf 18-24"	Ninebark, Dwarf*
Cotoneaster Acutifolia	Privet Regal
Deutzia Pride of Rochester*	Sumac, Cut Leaf
Dogwood Siberica Alba*	Wayfaring Tree
High Bush Cranberry	Weigela Rosea
Honeysuckle Zobelli	Witch Hazel

CLASS C

2-3 ft.:—\$1.25 each; 3 for \$3.60; \$14.00 per 12	
3-4 ft.:—\$1.50 each; 3 for \$4.25; \$16.00 per 12	
Alpine Currant 15-18"	Lilac, Common Purple*
Aralia Pentaphylla	Lilac, Common White*
Barberry Japanese 18-24"	Maple, Siberian
Barberry, Red Leaf 15-18"	Mock Orange Coronarius
Buckthorn*	Mock Orange Grandiflora
Butterfly Bush 18-24"	Mock Orange Lemoine*
Dogwood Lutea, Yel.*	Ninebark, Common
Dogwood Paniculata Gray*	Ninebark, Aurea
Dogwood Stolinifera Red	Quince, Japanese 18-24"
Elder Common	Snowberry, Red*
Elder, Cut Leaf	Snowberry, White*
Elder, Golden	Spirea, A. W. 15-18"
Forsythia Intermedia	Spirea Billardi
Forsythia Fortuni	Spirea Frobelli 18-24"
Honeysuckle,	Spirea VanHouttei
Bella Albida, White	Sumac Canadensis*
Honeysuckle, Pink Tatarian	Sumac, Common
Honeysuckle, Red Tatarian	Sumac, Staghorn
Honeysuckle, Morrowi	

SPECIAL SHRUBS

	Size	Each
Euonymus Alatus	2-3 ft.	\$2.50
Euonymus Alatus	3-4 ft.	3.00
Euonymus Alatus Compacta	18-24 ft.	2.50
Euonymus Alatus Compacta	2-3 ft.	3.00
Butterfly Bush, Red		1.50
Prunus Triloba	2-3 ft.	2.50
Prunus Triloba	3-4 ft.	3.00

FRENCH LILAC

See catalogue for complete descriptions

18-24 in.:—\$2.00 each; 3 for \$5.75; 12 for \$22.00

2-3 ft.:—\$2.50 each; 3 for \$7.25; 12 for \$27.00

S—Single Flowers. D—Double Flowers

Alphonse Lavalle, D, Lilac	Ludwig Spaeth, S, Mar'n Red
Belle de Nancy, D, Rose,	Mme. Lemoine, D,
White Center	Pure White
Chas. Joly, D, Dark Red	Pres. Grevy, D,
Chas. X. S, Reddish Purple	Bluish Lilac

HEDGING

The following are suitable for hedges. With the exception of Barberry and Privet, the plants listed here are lighter grade than found on other pages in this list. All plants are well grown and first class for their size. Not less than 12 of a size sold.

	Per 12	Per 100
Barberry Thunbergii	12-18 in.	\$6.00
Barberry Thunbergii	18-24 in.	8.00
Honeysuckle Pink Tatarian	18-24 in.	8.00
Honeysuckle Red Tatarian	18-24 in.	8.00
Privet Amoor R. N.	12-18 in.	4.50
Privet Amoor R. N.	18-24 in.	5.50
Spirea Van Houttei	18-24 in.	7.50
Spirea Von Houttei	2-3 ft.	9.00
		55.00
		70.00

CLIMBING VINES

All 2Yr. Plants, Well Rooted

\$1.00 each; \$10.00 per 12

Bittersweet, American	Hall's Honeysuckle
Engelmani Ivy	

	Each	Per 12
Boston Ivy	\$1.25	\$13.00
Clematis Paniculate	1.25	13.00
Clematis, Large Flowering		
Jackmani, Purple		
Mme. Ed. Andre, Red		
Henryi, White	1.75	18.00
Honeysuckle, Gold Flame	1.50	16.00
Honeysuckle, Scarlet	1.25	13.00
Silver Lace	1.25	13.00
Trumpet Vine (Bignonia)	1.25	13.00
Wisteria, Purple	1.25	13.00

ROSES

Our Roses are strong two-year plants, grown out-of-doors, well rooted, hardy, first-class, and are more valuable than plants sent out by many mail order houses, or sold by department stores at cheap prices.

HYBRID TEAS

We are listing some of the better varieties of Hybrid Tea (Everblooming) Roses. You can expect a wealth of the bloom the first year; however, they need additional care and protection during the Winter, as they are not hardy without this protection.

Strong, Field-grown Plants, 2 Yr. No. 1
\$2.00 each; 3 for \$5.50; 12 for \$21.00

Betty Uprichard (Salmon Pink)	K. A. Victoria (White)
Dame Edith Helen (Pink)	Margaret McGredy (Or. Scarlet)
Editor McFarland (Pink)	McGredy's Ivory (White)
E. G. Hill (Maroon)	Pink Radiance (Pink)
E. P. Thom (Lemon Yellow)	Red Radiance (Red)
Etoile De Hollande (Bright Red)	Souv. De Claudius Pernet (Yellow)
Golden Dawn (Yellow)	Talisman
Joanna Hill (Yellow)	(Yellow shaded to Red)

HYBRID PERPETUAL

\$2.00 each; 3 for \$5.50; 12 for \$21.00

American Beauty (Deep Pink)	J. B. Clark (Scarlet)
Frau Karl Druschki (White)	Paul Neyron (Deep Rose)
Gruss An Teplitz (Dark Red)	Ulrich Brunner (Cherry Red)

POLYANTHA (BABY RAMBLER)

\$2.00 each; 3 for \$5.50; 12 for \$21.00

Catherine Ziemet (White)	Ideal (Scarlet)
Ellen Poulsen (Rose Pink)	Miss Edith Cavill
Golden Salmon Supreme (Salmon Orange)	(Scarlet Crimson)
Gloria Mundi (Orange Scarlet)	Sunshine (Golden Orange)

RUGOSAS AND HYBRID RUGOSAS

\$2.00 each; 3 for \$5.50; 12 for \$21.00

Blanc De Coubert (White)	Hansa (Dark Red)
F. J. Grootendorst (Bright Crimson)	Pink Grootendorst (Pink)
Grootendorst Supreme (Crimson Red)	Rugosa Rubra (Single Red)

CLIMBING ROSES CLASS A

\$2.00 each; 3 for \$5.50; 12 for \$21.00

American Beauty (Red)	Primrose (Yellow)
Dr. W. Van Fleet (Pink)	Blaze (Patented-Bright Red)

CLASS B

\$1.75 each; 3 for \$5.00; 12 for \$18.50

Crimson Rambler (Crimson)	Paul's Scarlet (Crimson)
Dorothy Perkins (Shell Pink)	Seven Sisters (Deep Pink)
Excelsa (Red)	Tausendschoen (Pink to White)

PERENNIALS

All Perennials Strong, Field-grown Plants

\$.40 each; 3 for \$1.10; 12 for \$4.50

Achillea (Red)	Carnation (Dark Red)
Achillea (White)	Gaillardia (Yellow Shades)
Bachelor Button (Blue)	Hemerocallis (Yellow)
Bellflower (Blue)	Lily of the Valley (White)
Coreopsis (Yellow)	Painted Daisy (Pink)
Daisy (White)	Platycodon (Blue)
Delphinium Belladonna (Light Blue)	Platycodon (White)
Delphinium Bellamosa (Dark Blue)	Phlox Creeping (White)
	Phlox Creeping (Red)
	Sedum, Groundcover
	Veronica (Blue)

Iris:

Autumn King (Blue, blooms Spring & Fall)	Gudrun (White)
Caprice (Rosy Red)	Indian Chief (Red)
Celeste (Light Blue)	Lord of June (Blue)
Dauntless (Reddish Purple)	Midwest (Ruffled Dotted Purple)
Eleanor Roosevelt (Late Purple)	Naranja (Yellow and Orange)
Golden Light (Yellow, Red Veining)	Nene (Lavender Purple)
	Dwarf (Purple, White, Yellow)

\$.50 each; 3 for \$1.40; 12 for \$5.50

Columbine (Blue)	Pinks (Dark Red)
Columbine (Red)	Pinks, Sweet William (Pink)
Columbine Mixed, long spur	Yucca (White)

\$.60 each; 3 for \$1.70; 12 for \$6.50

Aster (Blue)	Poppy, Oriental (Red)
Aster (Red)	Phlox, Garden
Chrysanthemum Red, Pink, White Cushion	Beacon (Cherry Red)
Yellow	B. Compte (Dark Red)
See catalog for description	Border Queen (Pink)
Coralbells, (Pink)	Dr. Chas. Mayo (White With Crimson Eye)
Delphinium Blackmore & Langdon	Finance (Dwarf White)
Hyb. Mix.	Morganrood (Lavender)
Pacific Coast Hyb. Mix.	Pantheon (Pink)
Funkia (White)	Von Hockburg (Dark Red)
Funkia (Blue)	Widar (Dwarf Purple)
Lilies Elegans (Salmon Red)	Colonial (Light Blue)
Madonna (White)	Scabiosa (Lavender)
Regale (White)	Statice (Light Purple)
Tiger (Orange Red)	

SPECIAL PERENNIALS

		Each	Per 12
Baby's Breath, Bristol Fairy (Dbl.)		\$1.00	\$11.00
Bleeding Heart, Common		1.25	13.00
Bleeding Heart, Fern Leaf		1.00	11.00
Peony		1.50	16.00
Baroness Schroeder (White)	Mons. Jules Elie (Pink)		
Edulis Superba (Pink)	Officinalis Rubra (Early Red)		
Festiva Maxima (White)	Primavere (Near Yellow)		
Karl Rosenfield (Red)	Richard Carvel (Dark Red)		
Pink, White, Red, not named—each	\$1.00; doz. \$10.00		

BULBS AND TUBERS

All of the following must be dug in the fall before the ground freezes and be stored in a frost-proof place.

DAHLIAS

SHOW				.50c each; \$5.00 per 12
	Pink	Red	White	Yellow
DECORATIVE				.60c each; \$6.50 per 12
	Pink	Red	White	Yellow
CACTUS				.60c each; \$6.50 per 12
	Pink	Red	White	Yellow

GLADIOLUS

No order accepted for less than 3 of one variety

3 for 45c; \$1.35 per 12; \$2.25 per 25

Pink Yellow Purple Red White

MIXED, NO COLOR SPECIFIED

Per 12 \$1.00; Per 25 \$1.50

MEMORANDUM

SPECIAL INSTRUCTIONS TO OUR SALESMEN

Do not vary from the prices in this list and **sell only varieties that are listed.**

Do not make extravagant statements to obtain orders. It is always better to do more than we promise than to promise more than we can do.

Be sure all orders are dated and always leave an **Exact Duplicate** of the order as sent to us with the purchaser. The order and duplicate must agree to be legal.

Have the purchaser place his name and Post Office address in the proper place and you rewrite the name **very plainly** at the bottom of the order and also sign your name as salesman.

It is very important that the **place of delivery, post office, R. F. D. or street number** is plainly written. Mistakes in any of these items often cause delay and extra expense at time of delivery.

Work your territory thoroughly, making the delivery at one point as large as possible.

Number of Trees or Plants to Set An Acre

The following table shows the number of trees or plants required to fill an acre of ground when planted at the given distances apart—in feet:

3x1 1/2	.....	9680
3 1/2 x2	.....	6222
3x4	.....	3630
3x5	.....	2904
3x7	.....	2074
4x2	.....	5445
4x4	.....	2722
4x5	.....	2178
8x6	.....	908
8x8	.....	680
10x10	.....	435
18x18	.....	134
20x20	.....	108
25x25	.....	69
30x30	.....	48

If this table does not give the distances you desire to plant, divide 43,560 the number of square feet in an acre, by the number of square feet each tree or plant will occupy.